# How 118 companies found a better way to source and manage 37,000 marketing projects.



## Sourceit is a source to pay platform for marketing services.

The dataset:

Period 2019 calendar year

Projects 37,000

**Quotes 244,000** 

**Spend** \$86,000,000

**Customers 118** 

This report substantiates that Sourceit delivers unquestionable benefits for companies and their buyers.

Here's what we found.



#### Be the hero

Sourceit helps buyers be the hero enabling them to save more through a contestable sourcing process.

Our data shows that Sourceit delivers savings of between 14% and 39%.

Cost savings by number of bids	
2 bids	14%
3 bids	28%
4 bids	39%

### Make life easy

Sourceit is a proven productivity tool that makes life easier for buyers to manage more projects in less time.

Our data shows that 28% of projects had one or more changes through its lifecycle. Sourceit handles this with ease.

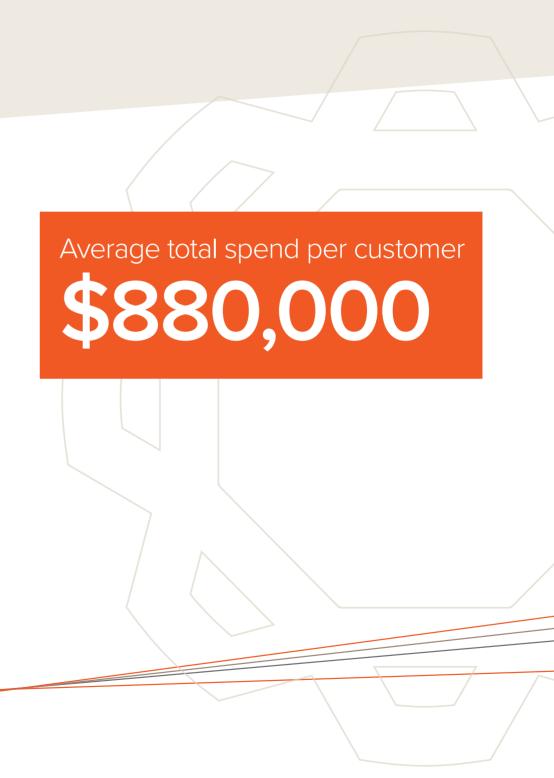
312

Average number of projects managed by buyers per year

#### **Problem solved**

Whether you're a company with a marketing spend less than \$500k or over \$20m, Sourceit is a scalable solution that solves problems for a wide range of companies.

Our data shows that a standard Sourceit customer has three buyers working within the platform.



#### Peaked your interest?

Sourceit is a technology company providing marketing procurement, catalog and RFQ applications.

Our cloud-based solutions empower buyers to simplify the procurement process and engage in a better way with their preferred vendors.

Sourceit offers three different products for buyers:

- Market a source-to-pay application for marketing procurement.
- Catalog an inventory management and on-demand ordering application for products and services.
- **RFQ** a simple request for quote app for general products or services.

If you're currently evaluating your marketing procurement and want to know more about Sourceit, contact us today for a free demo.

